



May 2023

A renewal presentation for Madison County Board Of Supervisors

Presented to Fisher Brown Bottrell Insurance Inc by Kayla Foreman



Renewal Services

Customer Name : Madison County Board Of Supervisors
Plan Renewal Date : 10/1/2023

All fees shown as per employee per month (PEPM) unless otherwise noted.

Proposed renewal fees assume all existing products and services written with UMR (known as The TPA) will be retained throughout the renewal period. New products and services may be added; however, proposed fees are subject to change and/or additional fees may apply if any existing products or services are discontinued.

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Administration and access fees	Subscribers	Current Fees	Renewal Fees 10/1/2023	Renewal Fees 10/1/2024	Renewal Fees 10/1/2025
Medical claims	401	\$27.36	\$27.36	\$28.72	\$28.72
Medical client advisor commission	401	\$7.50	\$7.50	\$7.50	\$7.50
Required stop loss interface fee	401	Included	Included	Included	Included
Stop loss interface - If a non-preferred vendor is selected, this surcharge fee will also apply	401	\$2.50	\$2.50	\$2.63	\$2.63
UnitedHealthcare Choice Plus ® network - access fee	401	Included	Included	Included	Included
Utilization Management (UM)	401	Included	Included	Included	Included
Complex Condition CARE	401	Included	Included	Included	Included
Medical and pharmacy integration - per participating employee per month	401	Included	Included	Included	Included
Telemedicine (Teladoc)	401	Included	Included	Included	Included
Claim Fiduciary	401	Included	Included	Included	Included
Cost reduction and savings program w/MNRP - large bill		30% with	30% with	30% with	30% with
review/fee negotiation and secondary/travel network - % of savings	401	\$50,000 cap per claim	\$50,000 cap per claim	\$50,000 cap per claim	\$50,000 cap per claim
Wellness Credit - Annually**		\$5,000	\$5,000	\$5,000	\$5,000

Non-preferred vendor surcharge: The increase of the non-preferred stop loss vendor surcharge to \$5.00 PEPM is not applicable should stop loss remain with the incumbent vendor. If the stop loss moves to a different non-preferred vendor, then the fee increase would be applicable. If stop loss moves to a TPA preferred stop loss vendor the non-preferred vendor surcharge fee no longer applies.

UnitedHealthcare Choice Plus assumes that the benefit plans will meet the steerage requirements of the networks proposed or will be changed to meet the requirements, including but not limited to: deductible, out-of-pocket, coinsurance and plan limitations. Usage of the Choice Plus network requires employer participation in Value Based Contracting payment methodologies.

External PBM Vendors are subject to prior approval and may require additional fees.

^{**} See attached exhibit(s) for additional details.